

## DEALER APPLICATION - CANADA

MarineNav Ltd would like to welcome you to join our expanding dealer network. The following are the prerequisites for opening a dealer account with us:

- (1). A copy of your Business License issued by your city or municipality
- (2). If you are a limited company, a copy of your Certificate of Incorporation showing your legal company name, issued by your province
- (3). A fully completed and signed Dealer Application Form
- (4). A copy of your Company Cheque, marked void, with your company name imprinted on the cheque by the bank
- (5). Copy/copies of the following documents applicable to your province:

<b>PROVINCE</b>	<b>DOCUMENTS REQUIRED</b>
<b>Alberta</b>	Provincial Registration
<b>British Columbia</b>	Certificate of Registration, Provincial Sales Tax Exemption Certificate <i>(if applicable)</i>
<b>Manitoba</b>	Certificate of Registration, Provincial Sales Tax Exemption Certificate <i>(if applicable)</i>
<b>New Brunswick</b>	Certificate of Registration, Provincial Sales Tax Exemption Certificate <i>(if applicable)</i>
<b>Newfoundland</b>	Certificate of Registration, Provincial Sales Tax Exemption Certificate <i>(if applicable)</i>
<b>Nova Scotia</b>	Certificate of Registration, Provincial Sales Tax Exemption Certificate <i>(if applicable)</i>
<b>Ontario</b>	Vendor Permit and Completed Blanket Exemption Certificate Form
<b>Prince Edward Island</b>	Certificate of Registration, Provincial Sales Tax Exemption Certificate <i>(if applicable)</i>
<b>Quebec</b>	TVQ ( <i>Tax de Vente du Quebec</i> ), Provincial Sales Tax Exemption Certificate <i>(if applicable)</i>
<b>Saskatchewan</b>	Ministry of Finance License, Provincial Sales Tax Exemption Certificate <i>(if applicable)</i>

MarineNav Ltd is pleased to offer you various trade credit terms upon approval. Credit limits and payment terms are based on your trading history with us and the information you provide in the Dealer Application Form. As an experienced businessperson, you can appreciate that there is a cost associated with providing credit terms. In order to offer you the best possible service and pricing, MarineNav Ltd has in place the following guidelines for evaluating Dealer Applications and approving credit terms.

- (1). The Dealer has been in active business for more than two years
- (2). The Dealer has provided MarineNav Ltd with a properly filled out Dealer Application Form that enables us to verify the following information:
  - Good Bank and Credit Bureau references
  - No history of NSF Cheques
  - At least two trade references *(verification required)*

MarineNav Ltd's Credit Department processes each Dealer Application as promptly as possible. However, the turnaround time depends on how fast trade and bank references return the request for information. Our experience is that it takes two to four weeks to process all the credit checks. In order to facilitate this time frame it is imperative that the Dealer Application Form be completed in full prior to submission.

**GENERAL INFORMATION**

Legal Company Name \_\_\_\_\_

Trade Name \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ Province \_\_\_\_\_ Postal Code \_\_\_\_\_

Phone ( \_\_\_\_\_ ) \_\_\_\_\_ Fax ( \_\_\_\_\_ ) \_\_\_\_\_

Email \_\_\_\_\_

If affiliate/subsidiary, indicate parent company \_\_\_\_\_

Accounts Payable Contact \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ Province \_\_\_\_\_ Postal Code \_\_\_\_\_

Phone ( \_\_\_\_\_ ) \_\_\_\_\_ Fax ( \_\_\_\_\_ ) \_\_\_\_\_

Email \_\_\_\_\_

Requested Credit Limit \_\_\_\_\_ PO Number Required? Yes \_\_\_\_\_ No \_\_\_\_\_

**COMPANY TYPE**

Sole Proprietor  Partnership  Corporation

**BUSINESS TYPE**

Retailer  VAR  Manufacturer  Distributor  National Chain  Shipyard  System Integrator

Years in Business \_\_\_\_\_ Annual Sales Volume \_\_\_\_\_ Business Registration Number \_\_\_\_\_

Number of Locations \_\_\_\_\_ Province \_\_\_\_\_ Provincial Tax Number \_\_\_\_\_

Square Footage \_\_\_\_\_ Number of Employees \_\_\_\_\_ *(Please attach copy of sales tax exemption certificate, if applicable)*

**CONTACT DETAILS**

Sales Contact \_\_\_\_\_ Email \_\_\_\_\_ Phone \_\_\_\_\_

Accounts Contact \_\_\_\_\_ Email \_\_\_\_\_ Phone \_\_\_\_\_

Preferred Shipping Company \_\_\_\_\_ Shipping Account Number *(if applicable)* \_\_\_\_\_

**TRADE REFERENCES**

**(1).** Company Name \_\_\_\_\_ Cust Acct Number \_\_\_\_\_ Contact \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ Province \_\_\_\_\_ Postal Code \_\_\_\_\_

Phone ( \_\_\_\_\_ ) \_\_\_\_\_ Fax ( \_\_\_\_\_ ) \_\_\_\_\_

Terms \_\_\_\_\_ Credit Limit \_\_\_\_\_ Secured Account Yes \_\_\_\_\_ No \_\_\_\_\_

**(2).** Company Name \_\_\_\_\_ Cust Acct Number \_\_\_\_\_ Contact \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ Province \_\_\_\_\_ Postal Code \_\_\_\_\_

Phone ( \_\_\_\_\_ ) \_\_\_\_\_ Fax ( \_\_\_\_\_ ) \_\_\_\_\_

Terms \_\_\_\_\_ Credit Limit \_\_\_\_\_ Secured Account Yes \_\_\_\_\_ No \_\_\_\_\_



**BUILT NORTH ATLANTIC TOUGH.  
TRUSTED EVERYWHERE.**

MarineNav Ltd accepts Visa and Mastercard. Please note that payment by either of these is subject to a 2% processing fee.

I/we consent to the obtaining of bank/credit and/or personal information as may be required at any time in connection with the credit hereby applied for or renewal or extension thereof and to the disclosure of the credit information concerning me/us and/or my/our company to any credit reporting agency or to any person with the undersigned who has or purports to have financial relations. I/we further agree to indemnify MarineNav Ltd from all claims, which may arise because MarineNav Ltd disclosed information about myself/us and/or my/our company.

I/we further acknowledge having been informed of the Terms and Conditions of Sales as well as the prevailing terms for repayment and agree to pay a service charge, currently 2% per month compounded monthly (26.82% per annum) on any overdue balance until paid. In the event that any action or suit is instituted to collect amount due on our accounts, I/we agree to pay all legal and collection fees in addition to the amount owed plus interest charges.

I/we further acknowledge that MarineNav Ltd reserves the sole discretion and right to decline, change or revoke my/our payment terms at any time on the basis of my/our payment record and/or financial situation, and/or changes to MarineNav Ltd's credit policy.

I/we further acknowledge that payments returned by my/our financial institution for reasons not limited to non-sufficient funds will be subject to an administration fee of CDN\$50.00 the said amount may be increased without prior notice.

I/we further acknowledge that "Title of Goods" remains with MarineNav Ltd even though goods may be in transit and/or on customer's premises (in case of resale), until payment has been received in full. Furthermore, I/we understand that all products are shipped without insurance, unless otherwise specified and shipping losses and damage are my/our responsibility.

I/we agree to inform MarineNav Ltd in writing of any changes in the legal name and form of the company. Failure to do so will permit MarineNav Ltd to continue to deal with the undersigned in the form as noted on this application, or with the new entity said which accepts all conditions herein above mentioned.

I/We have read and agreed to abide by MarineNav Ltd current terms & conditions of sale.

I/we hereby certify that the information contained in this application is true and correct.

Authorized Signature \_\_\_\_\_ Title \_\_\_\_\_

Name (Please Print) \_\_\_\_\_ Date \_\_\_\_\_

Please complete this dealer application form in full and have it signed by authorized personnel of your company.

**Please fax completed form to (902) 838-2833**